

Monthly Revenue Update

September 2020



September revenue collections of \$3.26 billion were \$347.3 million (11.9 percent) higher than the monthly projection associated with the Independent Fiscal Office's (IFO) June 2020 Official Estimate. The difference was attributable to sales and use tax (SUT), corporate net income tax (CNIT) and personal income tax (PIT). Fiscal year-to-date (FYTD) collections exceed estimate by \$739.6 million (8.1 percent).

Monthly SUT revenues were \$132.9 million (15.4 percent) above estimate due to strong non-motor vehicle (NMV) and motor vehicle (MV) collections. September NMV SUT collections exceeded estimate by \$103.3 million (14.1 percent). MV SUT grew at a rate of 16.1 percent in September and surpassed the estimate by \$29.5 million (22.8 percent). FYTD SUT collections are exceeding estimate by \$453.9 million (16.0 percent), driven by NMV (\$369.6 million, 15.4 percent) and MV (\$84.2 million, 19.7 percent) collections.

CNIT collections for the month totaled \$594.1 million, \$120.6 million (25.5 percent) higher than expected. The overage was primarily attributable to higher than anticipated third-quarter estimated payments for tax year 2020 (\$93.2 million, 24.9 percent), as corporate profits have held up better than projected through the pandemic. FYTD CNIT collections exceed estimate by \$157.5 million (16.4 percent) due to overages in final (\$49.6 million) and estimated (\$107.9 million) payments.

September PIT collections were \$88.6 million (7.1 percent) higher than anticipated, due primarily to an overage in estimated payments (\$56.5 million, 16.8 percent). Withholding grew by 12.5 percent from the prior year due to an additional large payment day in the current year. Adjusting for this, withholding collections for the month fell by 3.1 percent. Annual payments exceeded estimate by \$9.3 million (33.4 percent) for the month. FYTD PIT collections are \$84.0 million (1.9 percent) above estimate, with overages in withholding (\$71.8 million) and estimated (\$79.5 million) payments partially offset by a shortfall in annual payments (-\$67.3 million).

All remaining tax revenues were over estimate by \$1.1 million for the month, or 0.4 percent more than anticipated. FYTD collections are outperforming estimates by \$47.7 million (5.4 percent), due primarily to cigarette tax revenues (\$39.7 million, 16.2 percent).

Due to the passage of a partial-year budget, the IFO will delay the release of its regular five-year economic and budget outlook in mid-November. In its place, the office will release an updated economic and revenue forecast for FY 2020-21 at the end of October.

FY 2020-21 Revenue Performance Through September

	September Collections			Fiscal Year Collections		
	Actual	Estimate	\$ Diff	Actual	Estimate	\$ Diff
General Fund	\$3,261.7	\$2,914.4	\$347.3	\$9,914.1	\$9,174.5	\$739.6
Corporate Net Income	594.1	473.5	120.6	1,118.1	960.6	157.5
SUT - Non-Motor	837.2	733.9	103.3	2,769.7	2,400.1	369.6
SUT - Motor Vehicle	159.2	129.7	29.5	512.8	428.6	84.2
PIT - Withholding	903.4	880.6	22.8	2,622.4	2,550.6	71.8
PIT - Non-Withholding	429.8	364.0	65.8	1,899.4	1,887.2	12.2
Cigarette	98.2	99.8	-1.6	283.9	244.2	39.7
Inheritance	98.1	96.6	1.5	308.5	315.2	-6.7
Other Taxes	122.1	120.8	1.3	344.9	330.1	14.8
Non-Tax	19.6	15.5	4.1	54.4	57.9	-3.5

Dollar amounts in millions. Estimate refers to the IFO Official Estimate published in June 2020 and the associated monthly distributions published in August 2020.

GENERAL FUND REVENUES SUMMARY

Revenue Source	Sept 2020	Sept 2019	FYTD 2020-21	FYTD 2019-20	Monthly Growth	FYTD Growth
Total General Fund	\$3,261.7	\$3,185.0	\$9,914.1	\$7,707.1	2.4%	28.6%
Total Tax Revenue	3,242.1	3,142.4	9,859.7	7,612.6	3.2	29.5
Total Corporation Taxes	597.3	627.2	1,141.1	813.1	-4.8	40.3
Accelerated Deposits	(9.6)	1.7	3.1	2.0	n.a.	n.a.
Corporate Net Income	594.1	610.6	1,118.1	767.0	-2.7	45.8
Gross Receipts	3.6	4.1	7.7	12.7	-11.0	-39.2
Utility Property	1.4	1.0	1.9	1.6	46.8	22.8
Insurance Premium	0.5	0.4	1.2	18.4	31.8	-93.7
Financial Institution	7.3	9.5	9.0	11.4	-23.5	-20.6
Total Consumption Taxes	1,140.5	1,090.3	3,702.7	3,226.5	4.6	14.8
Sales and Use - Total	996.5	945.6	3,282.6	2,838.9	5.4	15.6
Non-Motor	837.2	808.4	2,769.7	2,422.1	3.6	14.4
Motor Vehicle	159.2	137.2	512.8	416.8	16.1	23.0
Cigarette	98.2	101.7	283.9	255.0	-3.4	11.3
Other Tobacco Products	11.6	11.7	33.5	34.6	-1.4	-3.2
Malt Beverage	2.2	2.1	6.4	6.2	6.6	2.4
Liquor	32.1	29.2	96.4	91.8	9.7	5.0
Total Other Taxes	1,504.3	1,425.0	5,015.9	3,573.0	5.6	40.4
Personal Income - Total	1,333.2	1,277.8	4,521.8	3,124.7	4.3	44.7
Withholding	903.4	803.0	2,622.4	2,508.4	12.5	4.5
Quarterly	392.8	440.2	894.8	524.6	-10.8	70.6
Annual	37.0	34.6	1,004.6	91.7	6.8	995.6
Realty Transfer	53.4	49.5	127.8	124.4	7.9	2.7
Inheritance	98.1	86.6	308.5	282.1	13.3	9.4
Gaming	17.6	13.3	44.0	38.1	32.9	15.5
Minor and Repealed	2.1	(2.1)	13.8	3.8	197.5	265.8
Total Non-Tax Revenue	19.6	42.6	54.4	94.4	-53.9	-42.4
State Store Fund Transfers	0.0	0.0	0.0	0.0	0.0	0.0
Lic., Fees & Misc.	12.4	34.9	37.0	71.9	-64.6	-48.5
Licenses and Fees	16.9	(1.1)	49.6	25.5	n.a.	95.0
Miscellaneous	(4.5)	36.0	(12.6)	46.5	-112.5	-127.1
Treasury	0.6	4.1	2.7	15.6	-85.7	-82.5
Escheats	(10.0)	29.5	(24.3)	18.9	-134.0	-229.0
Other Miscellaneous	4.9	2.5	9.0	12.0	100.4	-25.2
Fines, Penalties & Interest	7.2	7.6	17.4	22.5	-5.3	-22.9

Note: Dollar amounts in millions. Growth rates computed from same time period in previous year and use unrounded amounts.