

# Monthly Revenue Update

October 2022



The Independent Fiscal Office (IFO) released monthly revenue projections for fiscal year (FY) 2022-23 at the beginning of September. General Fund collections for October were \$276.8 million (9.7%) above the IFO's official estimate, and are \$860.7 million (7.1%) above estimate for the fiscal-year-to-date (FYTD). (The IFO monthly estimate was \$88.0 million lower than the estimate certified by the Governor.) The monthly overage is primarily due to stronger than anticipated sales and use tax (SUT) and personal income tax (PIT) revenues.

October SUT collections of \$1.27 billion were \$139.9 million (12.4%) over estimate due entirely to non-motor vehicle revenues (+\$142.6 million, 14.2%). Motor vehicle revenues were \$2.7 million (-2.2%) lower than the monthly projection. FYTD SUT collections are at \$4.83 billion, which are \$366.4 million (8.2%) above the forecast due to non-motor vehicle (+\$362.2 million, 9.1%) revenues.

Monthly PIT collections were \$94.0 million (7.9%) higher than projected due to overages in annual (+\$64.2 million, 47.2%) and estimated (+\$24.9 million, 35.6%) payments. Withholding was \$5.0 million (0.5%) over estimate for the month, and increased at a rate of roughly 7.7% in October (adjusted for extra due dates). FYTD PIT collections are \$5.04 billion, which are \$219.7 million (4.6%) above projections. Withholding revenues are \$44.7 million (-1.1%) lower than anticipated, while quarterly (+\$170.1 million, 25.8%) and annual (+\$94.4 million, 42.4%) payments surpass the forecast.

Corporate net income tax (CNIT) revenues for October came in at \$176.4 million, which exceeded the monthly estimate by \$16.4 million (10.2%). An overage in final payments drove that result (+\$13.4 million, 14.9%). FYTD CNIT collections total \$1.49 billion, and are \$191.5 million (14.7%) above the forecast due to estimated (\$118.5 million, 13.0%) and final (\$73.0 million, 19.0%) payments.

Other tax revenues were \$351.4 million for October, or \$5.4 million (1.6%) higher than expected. The result was led by inheritance (\$8.9 million) and gaming (\$4.3 million) tax revenues. Weaker than anticipated cigarette (-\$5.2 million), realty transfer (-\$1.9 million) and financial institutions (-\$1.1 million) tax collections partially offset the overages. For the FYTD, other taxes are \$5.0 million (0.4%) over estimate.

Non-tax collections were \$45.4 million, which surpassed the October estimate by \$21.2 million (87.5%), driven by treasury (+\$27.9 million) collections. FYTD non-tax revenues are \$78.1 million (101.3%) above projections due to stronger than expected treasury (+\$89.9 million) and other miscellaneous (+\$8.8 million) receipts. These overages are undercut by escheats (-\$13.7 million); licenses and fees (-\$4.7 million) and fines, penalties and interest (-\$2.2 million) collections.

## FY 2022-23 Revenue Performance Through October

	October Collections			Fiscal Year Collections		
	Actual	Estimate	\$ Diff	Actual	Estimate	\$ Diff
<b>General Fund</b>	<b>\$3,124.9</b>	<b>\$2,848.1</b>	<b>\$276.8</b>	<b>\$12,904.0</b>	<b>\$12,043.2</b>	<b>\$860.7</b>
Corporate Net Income	176.4	160.0	16.4	1,491.5	1,300.0	191.5
SUT - Non-Motor	1,145.2	1,002.6	142.6	4,346.1	3,983.9	362.2
SUT - Motor Vehicle	120.4	123.1	-2.7	484.0	479.8	4.2
PIT - Withholding	991.4	986.4	5.0	3,897.0	3,941.7	-44.7
PIT - Non-Withholding	294.9	205.8	89.1	1,145.9	881.5	264.4
Cigarette	80.9	86.1	-5.2	289.1	317.8	-28.7
Inheritance	123.3	114.4	8.9	478.4	451.3	27.1
Other Taxes	147.2	145.5	1.7	616.7	610.1	6.6
Non-Tax	45.4	24.2	21.2	155.2	77.1	78.1

Dollar amounts in millions. Estimate refers to the IFO official estimate published on September 1, 2022.

## GENERAL FUND REVENUES SUMMARY

Revenue Source	Oct 2022	Oct 2021	FYTD 2022-23	FYTD 2021-22	Monthly Growth	FYTD Growth
Total General Fund	\$3,124.9	\$2,814.1	\$12,904.0	\$12,091.7	11.0%	6.7%
Total Tax Revenue	3,079.6	2,777.1	12,748.8	11,968.9	10.9	6.5
Total Corporation Taxes	183.4	166.0	1,549.1	1,366.7	10.5	13.4
Accelerated Deposits	0.1	(0.5)	(3.2)	(3.0)	n.a.	n.a.
Corporate Net Income	176.4	157.9	1,491.5	1,301.5	11.7	14.6
Gross Receipts	5.8	5.5	19.4	27.0	4.7	-28.2
Utility Property	0.4	0.4	3.3	1.9	-6.2	69.8
Insurance Premium	0.3	0.4	25.8	20.0	-23.7	29.0
Financial Institution	0.5	2.2	12.3	19.2	-78.5	-36.1
<b>Total Consumption Taxes</b>	<b>1,398.9</b>	<b>1,316.8</b>	<b>5,321.5</b>	<b>5,191.2</b>	<b>6.2</b>	<b>2.5</b>
Sales and Use - Total	1,265.6	1,178.1	4,830.1	4,652.9	7.4	3.8
Non-Motor	1,145.2	1,021.5	4,346.1	4,027.9	12.1	7.9
Motor Vehicle	120.4	156.6	484.0	625.0	-23.1	-22.6
Cigarette	80.9	88.3	289.1	340.4	-8.4	-15.1
Other Tobacco Products	13.0	13.0	51.2	50.3	0.3	1.7
Malt Beverage	2.0	1.3	8.1	7.5	50.0	9.1
Liquor	37.5	36.1	143.0	140.1	4.1	2.1
<b>Total Other Taxes</b>	<b>1,497.3</b>	<b>1,294.4</b>	<b>5,878.1</b>	<b>5,411.0</b>	<b>15.7</b>	<b>8.6</b>
Personal Income - Total	1,286.2	1,088.1	5,042.9	4,561.8	18.2	10.5
Withholding	991.4	896.9	3,897.0	3,654.0	10.5	6.7
Quarterly	94.9	80.8	829.3	688.2	17.5	20.5
Annual	200.0	110.4	316.7	219.6	81.2	44.2
Realty Transfer	64.3	62.0	250.0	243.9	3.8	2.5
Inheritance	123.3	119.6	478.4	490.2	3.1	-2.4
Gaming	28.4	24.3	110.4	92.8	17.0	18.9
Minor and Repealed	(5.1)	0.4	(3.6)	22.3	n.a.	-116.2
<b>Total Non-Tax Revenue</b>	<b>45.4</b>	<b>37.0</b>	<b>155.2</b>	<b>122.8</b>	<b>22.6</b>	<b>26.3</b>
State Store Fund Transfers	0.0	0.0	0.0	0.0	n.a.	n.a.
Lic., Fees & Misc.	39.6	31.0	131.2	95.3	28.0	37.7
Licenses and Fees	5.6	6.0	30.5	44.5	-6.2	-31.4
Miscellaneous	34.0	25.0	100.7	50.7	36.1	98.5
Treasury	29.2	0.8	96.9	4.3	n.a.	n.a.
Escheats	1.4	16.5	(32.7)	6.1	-91.2	-632.8
Other Miscellaneous	3.4	7.8	36.5	40.3	-56.1	-9.4
Fines, Penalties & Interest	5.8	6.0	24.0	27.6	-4.8	-13.0

Note: Dollar amounts in millions. Growth rates computed from same time period in previous year and use unrounded amounts.