

Monthly Revenue Update

October 2021



In August, the Independent Fiscal Office (IFO) released monthly revenue projections for fiscal year (FY) 2021-22. General Fund revenues exceeded the October estimate by \$233.6 million (9.1%) and by \$948.1 million (8.5%) for the fiscal year-to-date (FYTD) estimate. The monthly outcome was primarily due to stronger than expected sales and use tax (SUT) and corporate net income tax (CNIT) collections.

Monthly SUT collections were \$109.1 million (10.2%) higher than anticipated. The surplus was largely driven by strength in non-motor vehicle sales (+\$96.9 million, 10.5%). Monthly motor vehicle SUT revenues reached \$156.6 million, \$12.2 million (8.5%) more than projected for October. For the fiscal year, SUT collections exceed the projection by \$231.1 million (5.2%) due primarily to an overage in non-motor vehicle collections (+\$201.9 million, 5.3%).

October CNIT revenues outperformed the forecast by \$44.2 million (38.9%) due to overages in final and estimated payments. CNIT collections also exceed the FYTD forecast (+\$323.9 million, 33.1%) as both final and estimated payments are above projections, up \$102.5 million and \$221.5 million, respectively.

Monthly PIT collections outpaced the estimate by \$38.4 million, largely due to withholding payments exceeding expectations (+\$39.4 million, 4.6%). Annual and quarterly payments essentially met estimate for the month. FYTD PIT collections of \$4.56 billion are \$171.6 million (3.9%) above the forecast. The overage is the result of withholding (+\$75.8 million, 2.1%), quarterly (+\$74.4 million, 12.1%) and annual (+\$21.4 million, 10.8%) payments.

Other tax revenues of \$353.0 million for the month were \$19.2 million (5.8%) over estimate. The overage is largely driven by strength in inheritance (+\$12.7 million), liquor (+\$3.7 million) and minor and repealed (+\$3.6 million) tax collections but offset by shortfalls in realty transfer (-\$4.7 million) and gross receipts (-\$1.6 million) collections. FYTD revenues total \$1.45 billion, \$158.5 million (12.2%) more than expected. The FYTD overage is due to inheritance (+\$76.8 million, 18.6%), gaming (+\$19.5 million, 26.6%) and minor and repealed (+\$14.0 million, 168.0%) tax revenues.

Non-tax revenues surpassed the estimate by \$22.7 million for October. Escheats collections were higher than anticipated (+\$17.0 million) due to a large \$15.0 million deposit day. FYTD non-tax revenues exceed estimate by \$62.9 million (105.1%) due to escheats (+\$29.6 million) and other miscellaneous (\$23.1 million). Other miscellaneous revenues are higher than expected due to a transfer from the Insurance Regulation Oversight Fund (\$13.5 million), which had not occurred in recent years.

FY 2021-22 Revenue Performance Through October

	October Collections			Fiscal Year Collections		
	Actual	Estimate	\$ Diff	Actual	Estimate	\$ Diff
General Fund	\$2,814.1	\$2,580.5	\$233.6	\$12,091.7	\$11,143.6	\$948.1
Corporate Net Income	157.9	113.7	44.2	1,301.5	977.6	323.9
SUT - Non-Motor	1,021.5	924.6	96.9	4,027.9	3,826.0	201.9
SUT - Motor Vehicle	156.6	144.4	12.2	625.0	595.8	29.2
PIT - Withholding	896.9	857.5	39.4	3,654.0	3,578.2	75.8
PIT - Non-Withholding	191.2	192.2	-1.0	907.8	812.0	95.8
Cigarette	88.3	88.2	0.1	340.4	326.4	14.0
Inheritance	119.6	106.9	12.7	490.2	413.4	76.8
Other Taxes	145.1	138.7	6.4	622.0	554.3	67.7
Non-Tax	37.0	14.3	22.7	122.8	59.9	62.9

Dollar amounts in millions. Estimate refers to the IFO official estimate published in August 2021.

GENERAL FUND REVENUES SUMMARY

Revenue Source	Oct 2021	Oct 2020	FYTD 2021-22	FYTD 2020-21	Monthly Growth	FYTD Growth
Total General Fund	\$2,814.1	\$2,592.5	\$12,091.7	\$12,506.6	8.6%	-3.3%
Total Tax Revenue	2,777.1	2,560.1	11,968.9	12,419.9	8.5	-3.6
Total Corporation Taxes	166.0	122.6	1,366.7	1,263.6	35.4	8.2
Accelerated Deposits	(0.5)	(2.5)	(3.0)	0.7	n.a.	n.a.
Corporate Net Income	157.9	121.0	1,301.5	1,239.1	30.5	5.0
Gross Receipts	5.5	3.3	27.0	11.0	68.9	145.6
Utility Property	0.4	0.1	1.9	2.0	257.2	-5.8
Insurance Premium	0.4	0.1	20.0	1.3	176.8	n.a.
Financial Institution	2.2	0.5	19.2	9.5	347.4	101.7
Total Consumption Taxes	1,316.8	1,233.6	5,191.2	4,936.3	6.7	5.2
Sales and Use - Total	1,178.1	1,089.4	4,652.9	4,372.0	8.1	6.4
Non-Motor	1,021.5	939.8	4,027.9	3,709.5	8.7	8.6
Motor Vehicle	156.6	149.7	625.0	662.5	4.6	-5.7
Cigarette	88.3	96.4	340.4	380.3	-8.4	-10.5
Other Tobacco Products	13.0	10.6	50.3	44.1	21.8	14.1
Malt Beverage	1.3	2.1	7.5	8.5	-37.4	-12.0
Liquor	36.1	35.0	140.1	131.5	2.9	6.6
Total Other Taxes	1,294.4	1,204.0	5,411.0	6,220.0	7.5	-13.0
Personal Income - Total	1,088.1	1,024.5	4,561.8	5,546.3	6.2	-17.7
Withholding	896.9	818.0	3,654.0	3,440.4	9.7	6.2
Quarterly	80.8	88.0	688.2	982.8	-8.2	-30.0
Annual	110.4	118.5	219.6	1,123.1	-6.9	-80.4
Realty Transfer	62.0	65.4	243.9	193.2	-5.3	26.2
Inheritance	119.6	97.1	490.2	405.6	23.2	20.9
Gaming	24.3	19.1	92.8	63.1	27.3	47.2
Minor and Repealed	0.4	(2.1)	22.3	11.8	118.2	88.2
Total Non-Tax Revenue	37.0	32.3	122.8	86.7	14.4	41.7
State Store Fund Transfers	0.0	0.0	0.0	0.0	n.a.	n.a.
Lic., Fees & Misc.	31.0	25.6	95.3	62.6	20.9	52.1
Licenses and Fees	6.0	4.8	44.5	54.4	25.2	-18.1
Miscellaneous	25.0	20.8	50.7	8.2	19.9	515.6
Treasury	0.8	2.3	4.3	5.0	-66.4	-13.0
Escheats	16.5	11.5	6.1	(12.9)	43.6	147.7
Other Miscellaneous	7.8	7.1	40.3	16.1	9.0	149.8
Fines, Penalties & Interest	6.0	6.7	27.6	24.1	-10.1	14.6

Note: Dollar amounts in millions. Growth rates computed from same time period in previous year and use unrounded amounts.