



Revenue Trends Report

(dollar amounts in millions)

Through
March 2012

| | <u>Monthly Revenues</u> | | <u>Three Month Total^b</u> | | <u>Quarterly Growth Rates^a</u> | | | | <u>Twelve Month Total^b</u> | |
|--|-------------------------|-----------------------------------|--------------------------------------|-----------------------------------|---|----------------------|----------------------|----------------------|---------------------------------------|-----------------------------------|
| | <u>March 2012</u> | <u>Percent Change^a</u> | <u>March 2012</u> | <u>Percent Change^a</u> | <u>2011 Q4</u> | <u>2011 Q3</u> | <u>2011 Q2</u> | <u>2011 Q1</u> | <u>March 2012</u> | <u>Percent Change^a</u> |
| <u>Total General Fund</u> | <u>4,061.2</u> | <u>2.1%</u> | <u>7,935.2</u> | <u>2.4%</u> | <u>2.8%</u> | <u>0.6%</u> | <u>7.3%</u> | <u>3.1%</u> | <u>27,872.3</u> | <u>3.5%</u> |
| <u>Total Tax Revenue</u> | <u>4,011.7</u> | <u>1.9%</u> | <u>7,849.8</u> | <u>2.4%</u> | <u>3.5%</u> | <u>3.7%</u> | <u>9.3%</u> | <u>3.4%</u> | <u>27,043.6</u> | <u>4.8%</u> |
| <u>Total Corporation Taxes</u> | <u>2,274.4</u> | <u>3.6%</u> | <u>2,434.6</u> | <u>3.0%</u> | <u>-7.5%</u> | <u>2.4%</u> | <u>20.4%</u> | <u>-2.1%</u> | <u>4,926.6</u> | <u>5.4%</u> |
| Accelerated Deposits | 15.5 | 1136.2% | 18.4 | 33265.8% | -1015.0% | 87.1% | -75.1% | -99.2% | 21.3 | -2577.3% |
| Corporate Net Income | 328.2 | 5.1% | 410.5 | 1.5% | -14.5% | 1.8% | 32.0% | 3.9% | 2,079.6 | 8.4% |
| Capital Stock & Fran. | 161.0 | 22.2% | 190.3 | 6.5% | 1.9% | -3.0% | -1.3% | -3.0% | 829.8 | 0.8% |
| <u>Selective Business Total</u> | <u>1,769.7</u> | <u>1.2%</u> | <u>1,815.3</u> | <u>1.9%</u> | <u>76.0%</u> | <u>31.1%</u> | <u>5.8%</u> | <u>-2.9%</u> | <u>1,995.8</u> | <u>3.2%</u> |
| Gross Receipts | 1,161.8 | -0.5% | 1,175.7 | 0.6% | 122.2% | 56.4% | 184.3% | -7.5% | 1,254.3 | 4.0% |
| Utility Property | 1.6 | 11982.1% | 1.6 | 2061.2% | 48.8% | -12.0% | -15.0% | -62.6% | 35.9 | -10.6% |
| Insurance Premium | 352.3 | -0.8% | 382.0 | -0.6% | -79.9% | -52.8% | -4.4% | 5.1% | 423.0 | -1.7% |
| Financial Institution | 251.5 | 14.2% | 252.4 | 14.3% | 36.6% | 24.7% | -53.3% | 12.1% | 272.5 | 12.0% |
| Other Sel. Business | 2.6 | -60.2% | 3.6 | -51.9% | 49.2% | 4.1% | -5.0% | -12.6% | 10.1 | -26.5% |
| <u>Total Consumption Taxes</u> | <u>803.2</u> | <u>9.0%</u> | <u>2,421.7</u> | <u>4.8%</u> | <u>6.4%</u> | <u>3.0%</u> | <u>11.1%</u> | <u>2.8%</u> | <u>10,314.1</u> | <u>6.4%</u> |
| <u>Sales and Use Total</u> | <u>690.6</u> | <u>11.2%</u> | <u>2,121.8</u> | <u>5.7%</u> | <u>7.2%</u> | <u>3.5%</u> | <u>13.2%</u> | <u>4.2%</u> | <u>8,926.3</u> | <u>7.4%</u> |
| Nonmotor | 583.6 | 13.1% | 1,843.4 | 4.1% | 6.2% | 3.6% | 14.5% ^c | 3.4% | 7,777.3 | 7.2% ^c |
| Motor Vehicle | 107.0 | 1.9% | 278.3 | 17.2% | 14.8% | 3.2% | 4.4% | 10.4% | 1,148.9 | 9.4% |
| Cigarette | 86.0 | -5.5% | 227.6 | -2.8% | 1.4% | -1.3% | -2.1% | -5.4% | 1,069.0 | -1.2% |
| Malt Beverage | 1.9 | 2.6% | 5.7 | 5.9% | -4.5% | -1.8% | -4.3% | -3.6% | 25.8 | -1.6% |
| Liquor | 24.7 | 7.3% | 66.6 | 7.1% | 4.2% | 5.1% | 3.9% | -5.3% | 293.1 | 5.0% |
| <u>Total Other Taxes</u> | <u>934.2</u> | <u>-7.0%</u> | <u>2,993.6</u> | <u>0.1%</u> | <u>3.5%</u> | <u>4.7%</u> | <u>4.5%</u> | <u>8.7%</u> | <u>11,802.8</u> | <u>3.2%</u> |
| <u>Personal Income Total</u> | <u>833.6</u> | <u>-6.8%</u> | <u>2,705.8</u> | <u>-0.1%</u> | <u>3.4%</u> | <u>4.3%</u> | <u>4.3%</u> | <u>7.1%</u> | <u>10,605.3</u> | <u>3.0%</u> |
| Withholding | 729.9 | -8.1% | 2,209.9 | 4.1% | 2.8% | 3.6% | -5.0% ^c | 3.2% | 8,225.2 | 1.3% ^c |
| <u>Nonwithholding</u> | <u>103.7</u> | <u>2.9%</u> | <u>495.9</u> | <u>-15.1%</u> | <u>9.6%</u> | <u>8.1%</u> | <u>22.5%</u> | <u>24.0%</u> | <u>2,380.1</u> | <u>9.0%</u> |
| Quarterly | 26.8 | 2.6% | 381.0 | -21.0% | 5.2% | 8.2% | 18.8% | 31.2% | 1,310.0 | 0.3% |
| Annually | 76.9 | 3.0% | 114.9 | 12.8% | 18.6% | 7.4% | 24.7% | -1.8% | 1,070.1 | 22.0% |
| Realty Transfer | 20.6 | 4.8% | 58.6 | 0.7% | 4.4% | 0.5% | -14.8% | 16.0% | 282.9 | -3.0% |
| Inheritance | 76.5 | -10.5% | 210.9 | 2.7% | 1.2% | 4.3% | 5.3% | 20.6% | 821.2 | 3.4% |
| Table Games | 9.9 | 49.9% | 24.4 | 24.9% | 32.9% | 132.0% | n.a. | n.a. | 92.9 | 98.6% |
| Minor and Repealed | (6.4) | 168.4% | (6.1) | 1715.9% | 121.0% | -71.7% | -20.6% | -131.6% | 0.6 | -93.1% |
| <u>Total Nontax Revenue</u> | <u>49.4</u> | <u>18.4%</u> | <u>85.4</u> | <u>-0.9%</u> | <u>-49.6%</u> | <u>-69.5%</u> | <u>-11.7%</u> | <u>-17.1%</u> | <u>828.7</u> | <u>-26.0%</u> |
| Liquor Store Profits | 0.0 | n.a. | 0.0 | n.a. | n.a. | n.a. | 0.0% | n.a. | 105.0 | 0.0% |
| Lic, Fees & Misc - Total | 45.9 | 11.6% | 74.1 | -10.7% | -70.2% | -73.8% | -14.3% | -6.1% | 679.3 | -32.3% |
| Fines, Pen & Int - Total | 3.6 | 443.8% | 11.3 | 256.6% | 348.5% | 200.0% | 159.5% | -79.5% | 44.4 | 250.9% |

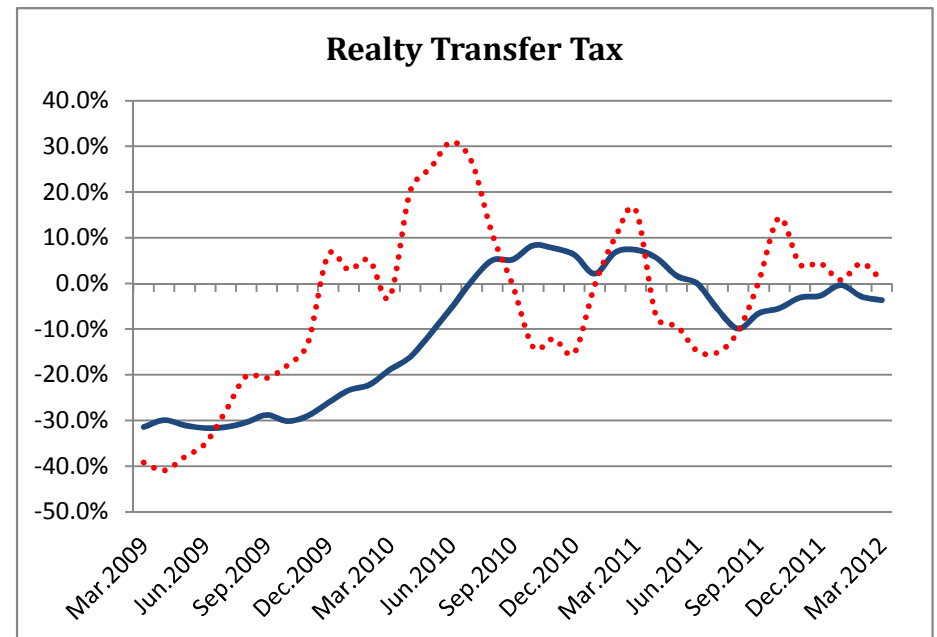
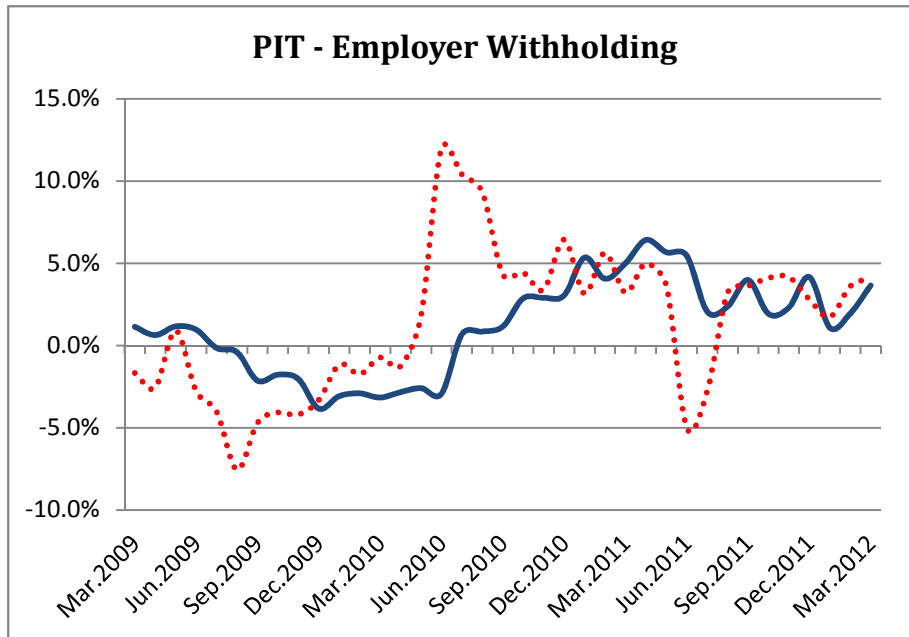
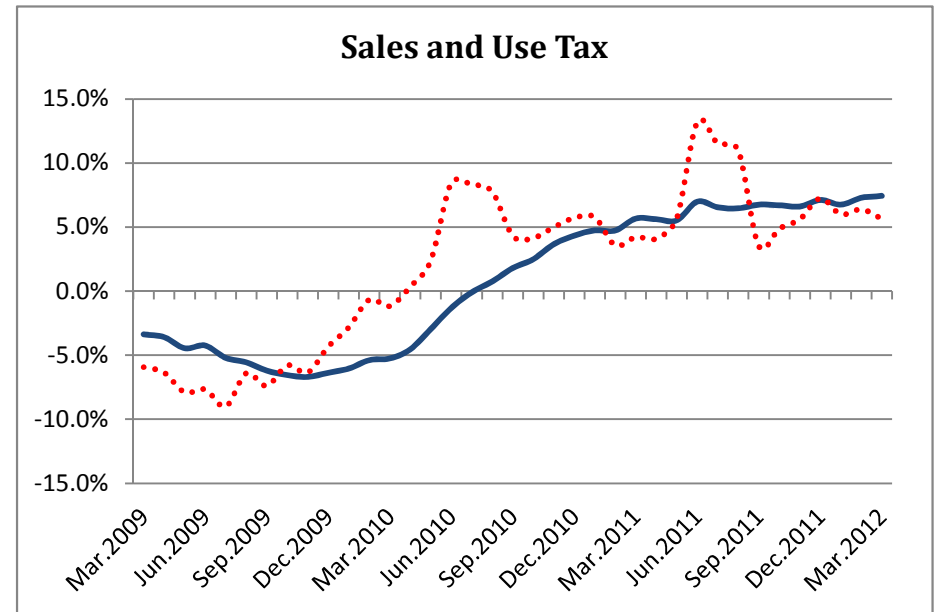
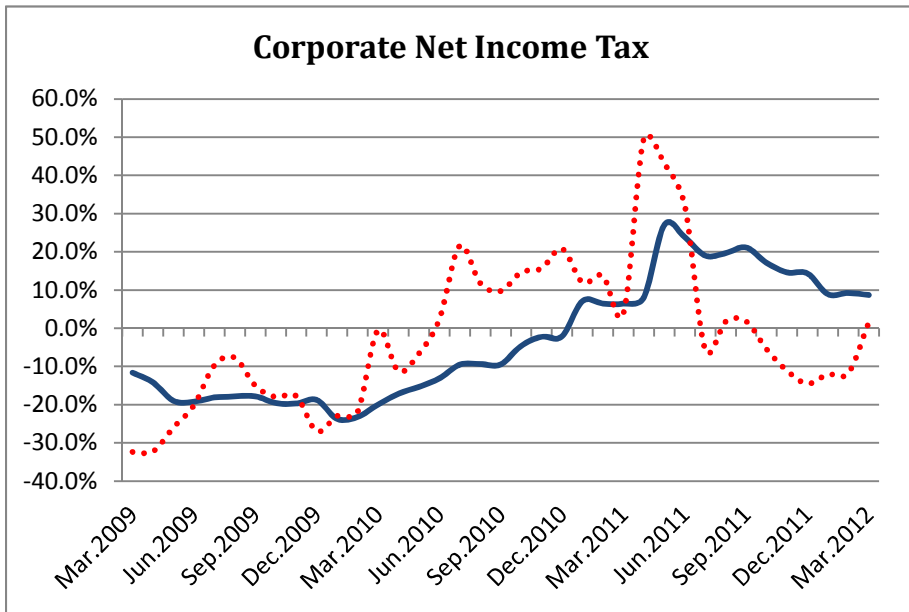
^a compared to the same period in the prior year; ^b the three or twelve most recent months, as applicable; ^c statutory changes significantly affect these growth rates



Three and Twelve-Month Revenue Growth Trends

compared to the same period in the prior year

Through
March 2012



dotted line = 3 month growth rate solid line = 12 month growth rate